



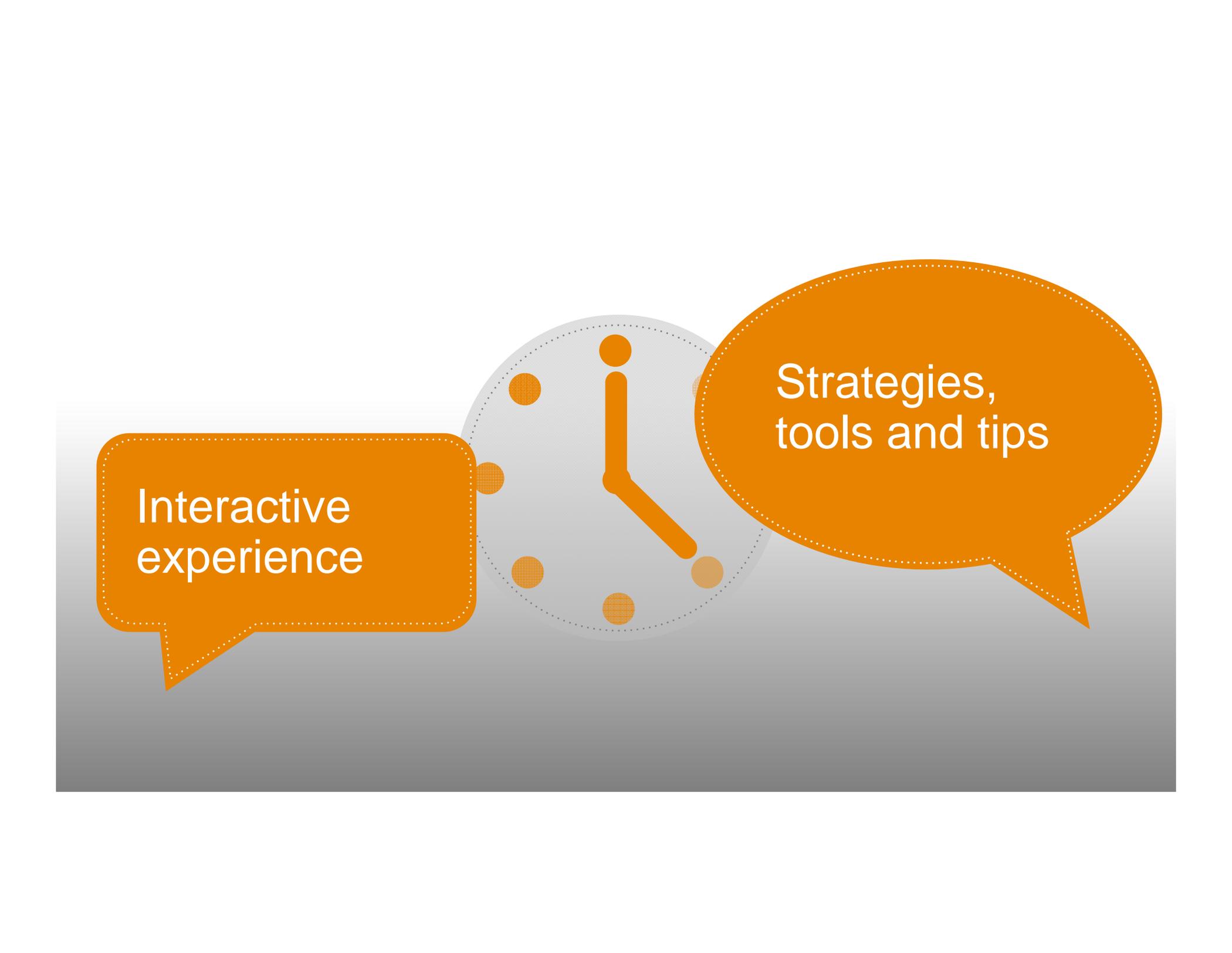
**Create a budget,**  
ditch your debt, and start  
building for the future





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Interactive  
experience

Strategies,  
tools and tips



**BUDGETING**

Why budget



What goes into your budget



Establishing a budget



Building savings





**DEBT  
MANAGEMENT**

Why debt  
management  
is important



Good vs.  
bad debt



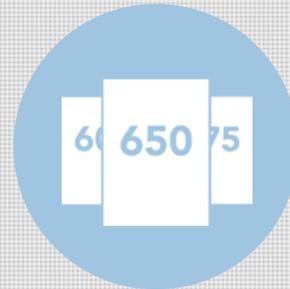
Debt  
types



Prioritizing  
debt



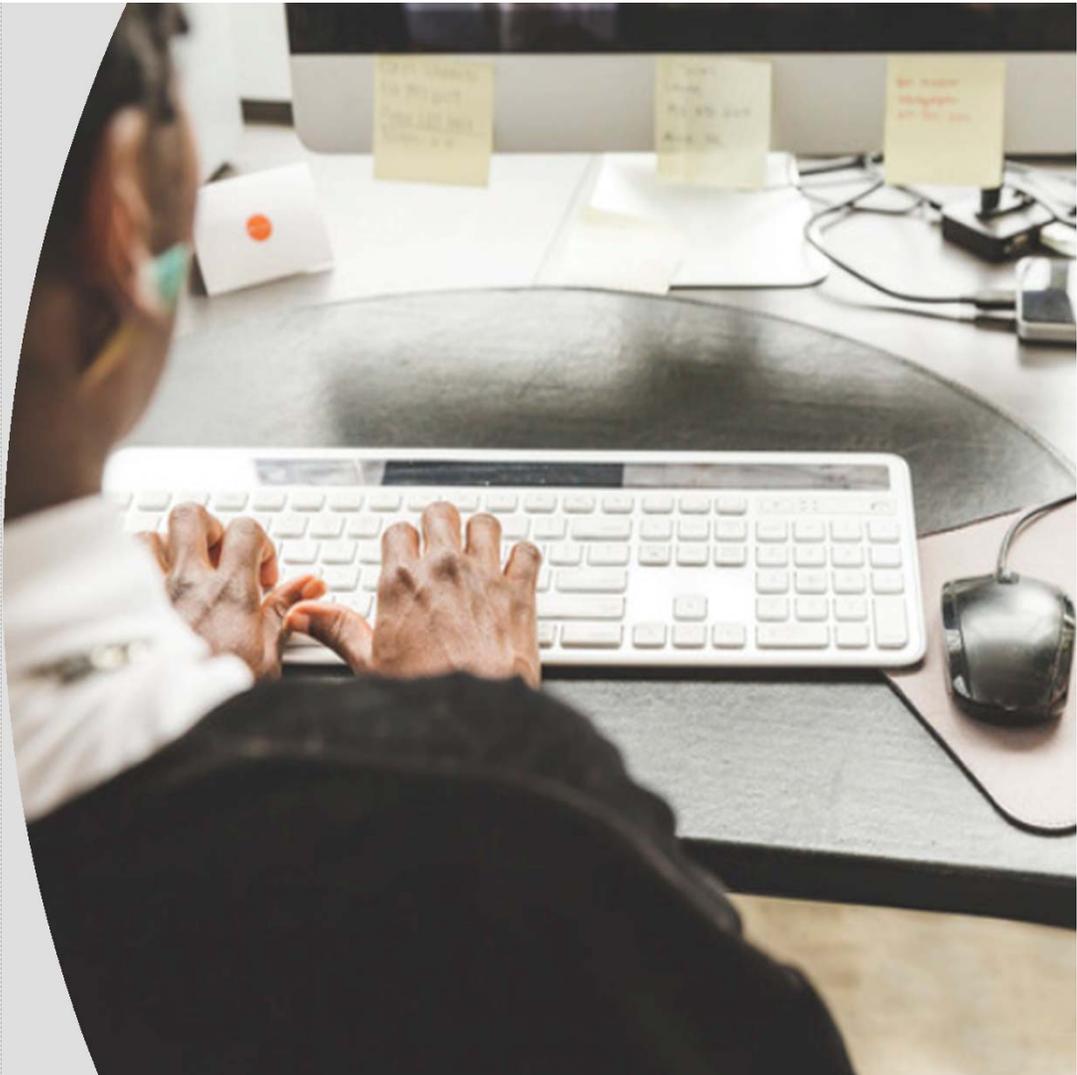
Monitoring  
your credit



What affects  
your credit  
score



**BUDGETING**



BUDGETING



Vacations



Dinner



That gadget

## BUDGETING



Prepared for  
the future



2X the cash



Money for  
emergencies

SOURCE: <http://www.hellowallet.com/employer-blog/hellowallet-infographic-power-budgeting/>

BUDGETING



# Essential SPENDING

A good target  
**50%**  
or less of  
take-home pay



BUDGETING



# Essential SAVINGS

Retirement  
savings

**15%**

pretax income

Emergency  
savings

**5%**

take-home pay

BUDGETING



# Other wants & GOALS

A photograph of a white 'FOR SALE' sign with blue lettering, mounted on a metal post. The sign is in the foreground, and the background is a blurred outdoor scene with trees and a building.

FOR SALE

## BUDGETING



**Scott**

**Income:**  
\$30,000 a year\*

**Pretax income:**  
\$2,500 a month

\*Tax rate: 15%

Take-home pay

**\$1,955**

Essential spending

**– \$1,105**

Essential savings

**– \$278**

Discretionary income

**\$772**

*Hypothetical examples are for illustrative purposes only.*

**Savings and spending check-up**

Important Additional Information

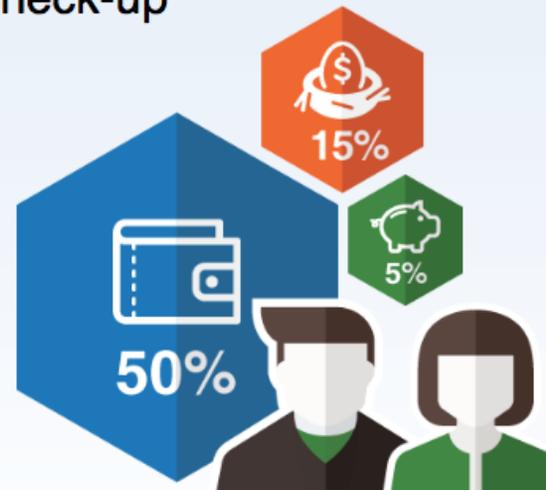
**Savings and spending check-up**

50/15/5. It's a simple rule of thumb:

- 50% or less of your income should go to essential expenses,
- 15% to retirement savings, and
- 5% to short-term savings.

As long as you stay within those guidelines, the remainder is yours to save or spend as you see fit.

See how your actual savings and spending compares to our guidelines.

[Get Started](#)

*Screenshots are for illustrative purposes only.*

BUDGETING



# Emergency

The rainy day fund



Open a separate savings or money market account



Put whatever you can into it



Treat it like a monthly bill



Allow it to earn interest for you



# Retirement

The power of  
compounded growth



*The hypothetical example on the following slides is based on monthly contributions to a tax-deferred retirement plan and a 7% annual rate of return compounded monthly. Your own Plan account may earn more or less than this example, and income taxes will be due when you withdraw from your account. Investing in this manner does not ensure a profit or guarantee against loss in declining markets.*



Salary

Save

Annually







Salary

Save

Match

Annually





BUDGETING



# Other Goals

Once priorities are set





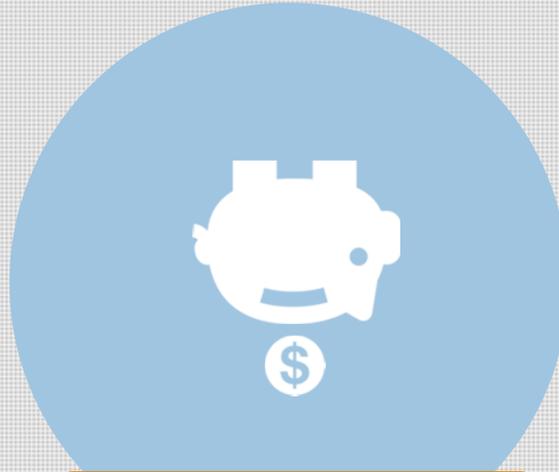
**DEBT MANAGEMENT**



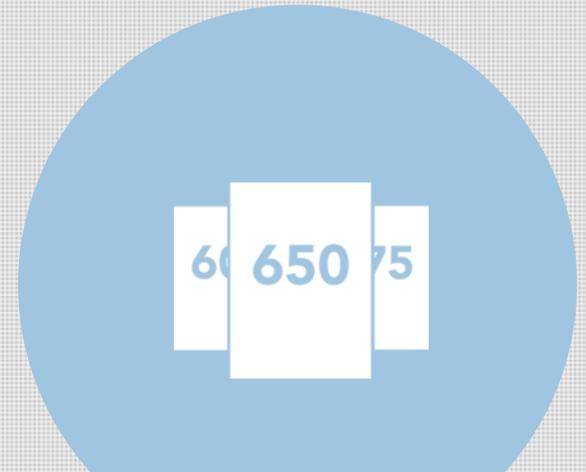
## DEBT MANAGEMENT



Difficulty saving  
for future



Leads to  
future debt



Affects your  
credit score



## Good debt



Low interest rates and  
pays for things that  
grow in value...

## Bad debt



High interest rates and pays for  
things that decrease in value



Student  
loans



Mortgage



Credit  
cards



Auto  
loans

Debt types



[GOOD DEBT]



## Student loans



Government loan rates  
are generally lower than  
private loans

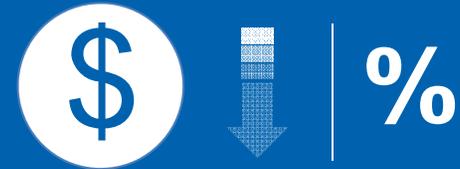


Prioritize paying down  
loans over 8%

DEBT MANAGEMENT



Tax advantages



Deduct taxes, interest, and points



Unexpected costs



No more than 28%  
of your gross pretax income

SOURCE: "How to pay off debt—and save too,"  
Fidelity Viewpoints, Fidelity.com, 2/26/15.



[BAD DEBT]



Credit cards

Example



\$2,000

15% & \$40  
Interest Minimum

17 = \$2,500  
Years In interest

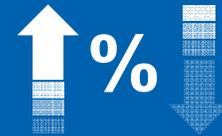
SOURCE: "How to pay off debt—and save too,"  
Fidelity Viewpoints, Fidelity.com, 2/26/15.



[BAD DEBT]



# Auto loans



Rates can vary greatly



Most cars depreciate in value



SOURCE: "How to pay off debt—and save too," Fidelity Viewpoints, Fidelity.com, 2/26/15.

DEBT MANAGEMENT



Prioritize



Don't scrimp on essential savings



Pay down high interest credit cards



Pay private student loans



8%

Pay off low-interest debt

**Better rates**

## 30-year fixed rate mortgage

Loan amount: \$300k

FICO Score	APR	Monthly payment
<b>760-850</b>	<b>3.514%</b>	<b>\$1349</b>
700-759	3.736%	\$1387
680-699	3.913%	\$1417
660-679	4.127%	\$1454
640-659	4.557%	\$1530
620-639	5.103%	\$1629

*This chart is for illustrative purposes only. Interest rates and associated monthly loan payments may fluctuate based on current market conditions.*

SOURCE: "What is a Good Credit Score?"  
Bargaineering.com. Reflects rates as of May 10, 2012.



Get a credit report

Get your free  
credit score

Equifax:



TransUnion:



Experian:

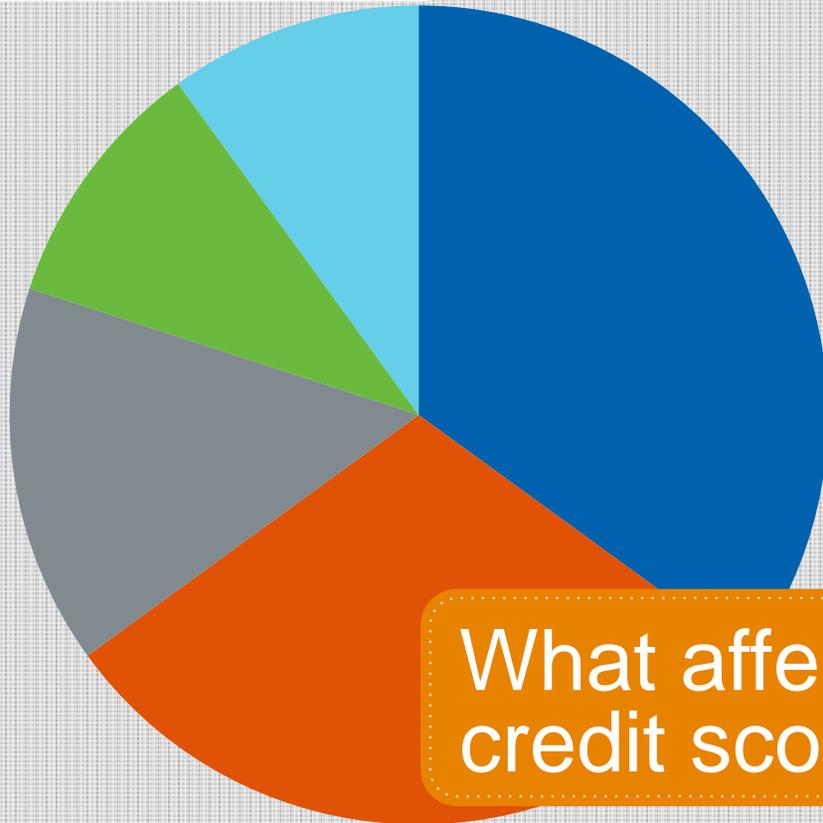


**CreditKarma.com or credit.com\***

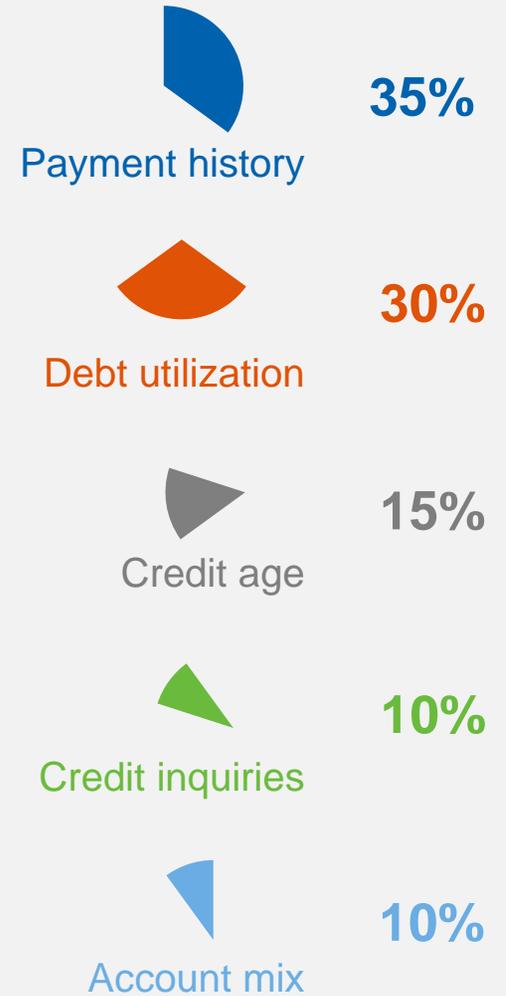
(Or, see if it's on your credit card statement)

\*Equifax, TransUnion, Experian, creditkarma.com, credit.com are not affiliated with Fidelity Investments.

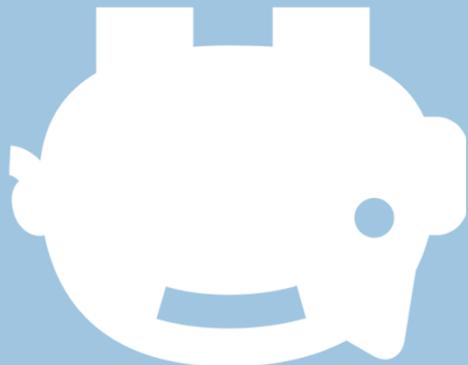
DEBT MANAGEMENT



What affects your credit score?



SOURCE: "What does FICO stand for? What is a FICO Score?" Credit.com, Sept. 19, 2013.



## Debt management steps



Understand good  
vs. bad debt

1-2

Prioritize your  
payments



Monitor your credit  
report and score

# Balancing savings & debt



1  
Save for unplanned expenses



2  
Save for retirement



3  
Pay off high-interest credit cards, then lower interest ones



4  
Pay off private student loans



5  
Save more for retirement



6  
Make your payments on lower-interest-rate debt

Source: "How to Pay Off Debt—and save too,"  
Fidelity Viewpoints, Fidelity.com 4/3/14.



Put your plan into action



Create a budget



Create a debt management plan



Take advantage of additional resources and tools on NetBenefits®

**We're here to help.**

Call 800-642-7131  
[www.fidelity.com/duke](http://www.fidelity.com/duke)



Alan Collins, CRPC®  
Retirement Planner



Christopher Mann, CFP®  
Director, Retirement Planner



Do you currently have a budget in place?

A



No, but hope to  
get one started

B



Yes but finding it difficult  
to maintain or follow

C



Yes and it was  
well worth it

OPENING



How many years do you have until retirement?

0-5

6-10

10-20

20+



A

B

C

D



WHY BUDGET?



What are you saving for?

A



Vacation

B



A new car

C



A new home

D



Kid's college

E



Retirement



# What do you consider essential spending?

**A**



Housing

**B**



Food

**C**



Child care

**D**



Dining out

**E**



Entertainment



What do you consider essential items to save for?

**A**



Retirement

**B**



Emergencies

**C**



Kid's college

**D**



A new home

**E**



A new car

## ESSENTIAL SPENDING



KIM



25



\$ 35,000



TRAVELING

\*Approximation based on a 1%, 3%, or 5% increase in contribution. Continued employment from current age to retirement age, 67. We assume you are exactly your current age (in whole number of years) and will retire on your birthday at your retirement age. Number of years of savings equals retirement age minus current age. Nominal investment growth rate is assumed to be 5.5%. Hypothetical nominal salary growth rate is assumed to be 4% (2.5% inflation + 1.5% real salary growth rate). All accumulated retirement savings amounts are shown in future (nominal) dollars.

Increase your contribution by 1% and you could  
have an additional **\$104,738\*** to enjoy **TRAVELING.**



1%

3%

5%

Less than \$7 per week.\*

Approximation based on a 1%, 3%, or 5% increase in contribution. Continued employment from current age to retirement age, 67. We assume you are exactly your current age (in whole number of years) and will retire on your birthday at your retirement age. Number of years of savings equals retirement age minus current age. Nominal investment growth rate is assumed to be 5.5%. Hypothetical nominal salary growth rate is assumed to be 4% (2.5% inflation + 1.5% real salary growth rate). All accumulated retirement savings amounts are shown in future (nominal) dollars. Your own plan account may earn more or less than this example and income taxes will be due when you withdraw from your account. Investing in this manner does not ensure a profit or guarantee against a loss in declining markets.

OTHER GOALS



What are you saving for?

A



Vacation

B



A new car

C



A new home

D



Kid's college

E



Retirement

PRIORITIZING DEBT



Pay off low-interest debt



Pay private student loans



Set aside money for emergency and retirement



Pay down high-interest credit cards

*Investing involves risk, including risk of loss.*

This information is intended to be educational and is not tailored to the investment needs of any specific investor.

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